



Leading! (Paperback)

By Jeffrey Hugh Newman Esq

Walnut Road Press LLC, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Leading will take you into the thought processes of effective leaders. Many books, articles and essays on leadership seem fuzzy and ethereal because they only describe leadership successes, but fail to explain the in the trenches techniques used by successful leaders. Leading melds the leadership concepts discussed and used by many and converts them into day-to-day kinetic interfaces between leaders and subordinates. You will learn that leadership requires patience and mastery of the skill of listening, a topic thoroughly discussed in Jeffrey Hugh Newman s first book, Listening. One is a developed trait; the other, an acquired skill. And, both are constantly subject to the dual sabotage of the demands of our customers and clients, exacerbated by the time starvation of our schedules. True leaders are effective in all areas in which they interface, whether in the corporate world, the courtroom, the negotiating table or the dinner table! They are just as effective with their friends, colleagues and, most important, loved ones because the attributes identified with effective leaders transcend the business world and are...



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